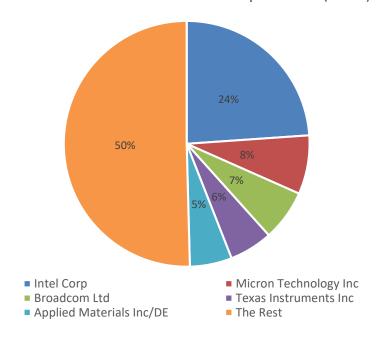


Semi-conductors & Related Devices **Total Revenue** *up* by 23%. Average Revenue *up* 99%. **Total Revenue** *up* 14% YoY.¹

Percent of Total Revenue from Top 5 Firms (2017)



^{1.} Percent changes are calculated cumulatively over seven years (2011-2017) and also over the most recent one year period respectively. YoY represents Year-over-Year % changes.

^{**}Note that the metric averages are for firms that have a reported value. **

Total Net Income (\$ Billion)



Semi-conductors & Related Devices Total Net Income up by 81%. Average Net Income up 198%. Total Net Income up 80% YoY. 1

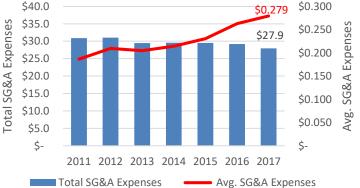
Operating Expenses (\$ Billion)



Semi-conductors & Related Devices Total Operating Expenses up by 8%. Average Operating Expenses up by 78%. Total Operating Expenses down 5% YoY. 1

\$0.300

SG&A Expenses (\$ Billion)



Semi-conductors & Related Devices Total SG&A Expenses down by 9%. Average SG&A Expense up by 50%. Total SG&A Expenses down 4% YoY. ¹

^{1.} Percent changes are calculated cumulatively over seven years (2011-2017) and also over the most recent one year period respectively. YoY represents Year-over-Year % changes.

^{**}Note that the metric averages are for firms that have a reported value. **

Total Cash (\$ Billion)

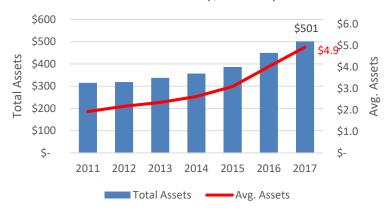


Semi-conductors & Related Devices

Total Cash up by 25%. Average Cash up

122%. Total Cash up 20% YoY. 1

Total Assets (\$ Billion)



Semi-conductors & Related Devices

Total Assets up by 50%. Average Assets

up 156%. Total Assets up 5% YoY. 1

Total Liabilities (\$ Billion)



Semi-conductors & Related Devices

Total Liabilities up by 66%. Average

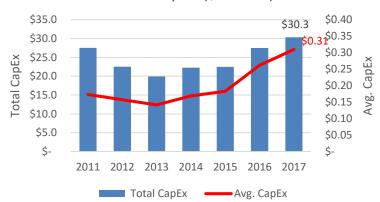
Liabilities up 176%. Total Liabilities up

8% YoY. 1

^{1.} Percent changes are calculated cumulatively over seven years (2011-2017) and also over the most recent one year period respectively. YoY represents Year-over-Year % changes.

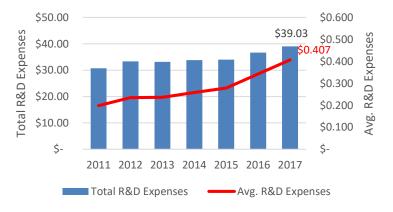
^{**}Note that the metric averages are for firms that have a reported value.**

Total CapEx (\$ Billion)



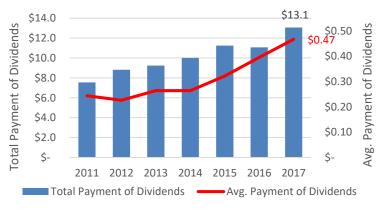
Semi-conductors & Related Devices **Total CapEx** *up* by 7%. **Average CapEx** *up* 79%. **Total CapEx** *up* 8% YoY. ¹

Total R&D Expenses (\$ Billion)



Semi-conductors & Related Devices Total R&D Expenses up by 25%. Average R&D Expenses up 105%. Total R&D Expenses up 5% YoY. ¹

Total Payment of Dividends (\$ Billion)



Semi-conductors & Related Devices

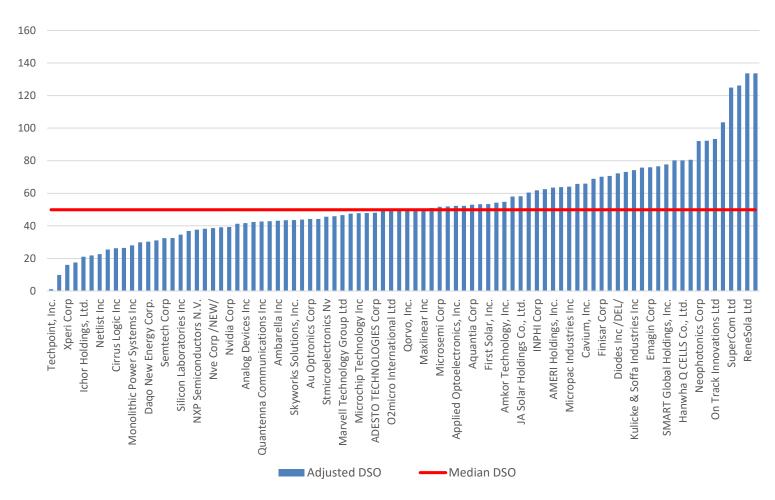
Total Payments Of Dividends up by
68%. Average Payments of Dividends
up 92%. Total Payments of Dividends
up 14% YoY. 1

^{1.} Percent changes are calculated cumulatively over seven years (2011-2017) and also over the most recent one year period respectively. YoY represents Year-over-Year % changes.

^{**}Note that the metric averages are for firms that have a reported value. **

Days Sales Outstanding (DSO) is the average number of days it takes a company to collect payments after a sale. This measure can give a clearer picture of potential red flags regarding customer credit quality. In this graph below, we have several firms' DSO numbers for **2017** and the median for the group of firms.

Days Sales Outstanding (DSO)



Notes:

^{*}Extreme values winsorized at 95th percentile (shown in the adjusted DSO)

^{*}In prior years we included all firms with a Semi-Conductor SIC code, but this year - though we still have the data available - we chose to cut off all companies with revenue less than \$10,000,000 or if no Accounts Receivable were reported

^{*}Median DSO is approximately 50 days

^{*}This graph does <u>not</u> show every individual company. Please contact us if you want all of the companies' names.



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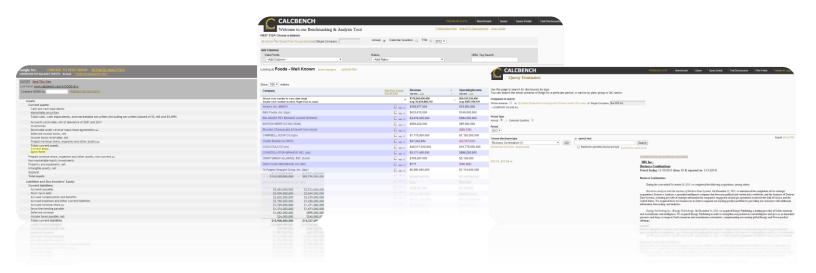
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