



CALCBENCH

Next Generation Financial Data Tools

Corporate Financial Highlights Second Quarter 2017

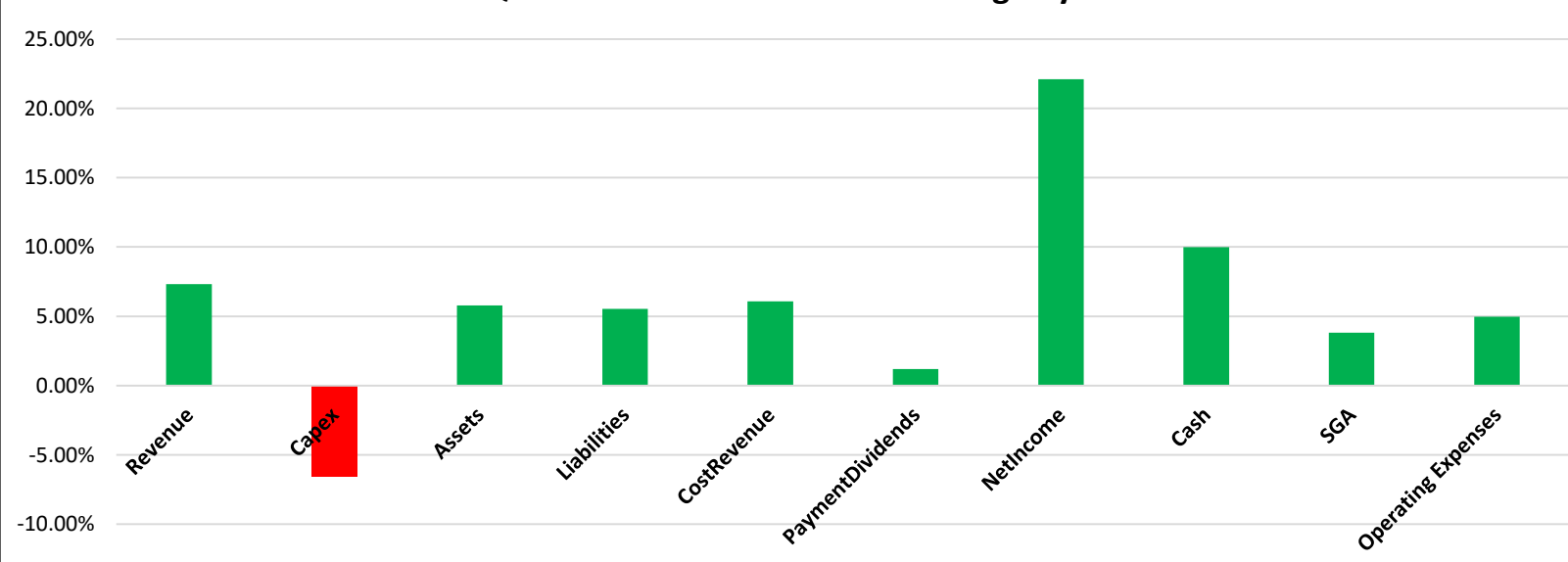
Technology enables access to data in ways that were not possible prior.

Calcbench, using XBRL¹ data, is designed to help finance leaders collect and analyze hard to find competitor, customer, and supplier financial data in near real time to help them make more informed decisions.

What can our data tell you about the greater US economic engine and associated trends?

Below is a chart that shows a very small sample of metrics that Calcbench maintains. The bars represent Year over Year aggregate changes in Revenues, Capital Expenditures, Cost Of Revenue (aka Cost of Goods Sold), SG&A, Operating Expenses, Cash Dividends paid to shareholders and Cash.^{2,3}

2nd Quarter 2017 Year over Year Change By Metric



1. XBRL is an acronym for eXtensible Business Reporting Language (see www.xbrl.us for more information)

2. Over 3800 firms in sample. **Financial firms excluded.**

3. Calcbench DB normalizes over 500+ metrics. These are 8 of the more commonly used.



Net Income Increase

- Net Income is up 22% in Q2 2017 from Q2 2016.
- The average firm made 52.5 million in profits in Q2 versus 43.0 million last year.
- In our sample 1896 firms made profits, while 1877 made profits a year ago (sample size = 3884 firms)

Biggest 5 profits in Q2 2017 (as measured by Net Income)

Apple Inc	\$	8,717,000,000
AT&T Inc.	\$	4,014,000,000
Verizon Communications Inc	\$	4,478,000,000
Microsoft Corp	\$	6,513,000,000
Facebook Inc	\$	3,894,000,000

Biggest 5 gainers in profit dollars versus one year ago

Chevron Corp	\$	2,929,000,000
Verizon Communications Inc	\$	3,647,000,000
Microsoft Corp	\$	3,391,000,000
Halliburton Co	\$	3,233,000,000
Chesapeake Energy Corp	\$	2,270,000,000

Biggest 5 losers in profit dollars versus one year ago

DowDuPont Inc.	\$	(1,887,000,000)
Charter Communications, Inc. /MO/	\$	(2,928,000,000)
Coca Cola Co	\$	(2,077,000,000)
Conocophillips	\$	(2,368,000,000)
Southern Co	\$	(2,005,000,000)

What is the impact one firm can have?

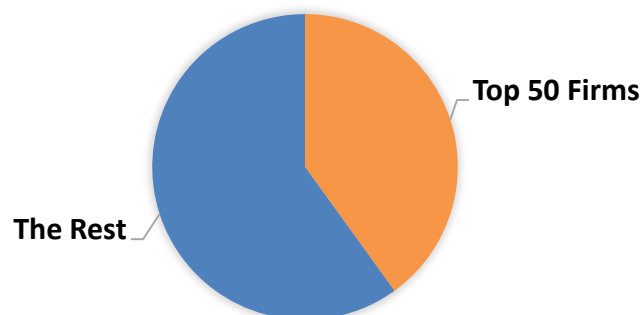
On June 27th 2017, the European Commission levied a \$2.736 Billion fine against Google parent, Alphabet. This impacted overall Net Income by 2% in our sample for Q2 2017 from 24% YoY growth to 22% YoY growth. Further, Google would have had the 2nd largest dollar profit in our sample at \$6.26 Billion. Instead, they came in 7th with \$3.524 Billion



CALCBENCH

Next Generation Financial Data Tools

Top 50 Firms control 40.5% of publicly reported US Revenue in Q2 2017



Top 50 Revenue Firms with % of Revenue

Wal Mart Stores Inc	3.95%	Johnson & Johnson	0.60%
Exxon Mobil Corp	2.01%	Marathon Petroleum Corp	0.59%
Mckesson Corp	1.64%	Target Corp	0.53%
CVS HEALTH Corp	1.46%	PROCTER & GAMBLE Co	0.52%
Apple Inc	1.45%	United Parcel Service Inc	0.50%
Ford Motor Co	1.28%	Fedex Corp	0.50%
At&T Inc.	1.28%	Pepsico Inc	0.50%
Amerisourcebergen Corp	1.24%	United Technologies Corp /DE/	0.49%
Amazon Com Inc	1.22%	Archer Daniels Midland Co	0.48%
General Motors Co	1.19%	Intel Corp	0.47%
Cardinal Health Inc	1.06%	Sysco Corp	0.46%
Chevron Corp	1.05%	Walt Disney Co/	0.46%
Verizon Communications Inc	0.98%	Dow Chemical Co /DE/	0.44%
Walgreens Boots Alliance, Inc.	0.97%	Hp Inc	0.42%
General Electric Co	0.95%	Pfizer Inc	0.41%
Home Depot Inc	0.90%	Lockheed Martin Corp	0.41%
Alphabet Inc.	0.83%	Bunge LTD	0.37%
Express Scripts Holding Co.	0.81%	Caterpillar Inc	0.36%
Phillips 66	0.77%	American Airlines Group Inc.	0.36%
Microsoft Corp	0.75%	Oracle Corp	0.35%
Boeing Co	0.73%	Delta Air Lines Inc /DE/	0.35%
Valero Energy Corp/TX	0.71%	HCA Healthcare, Inc.	0.34%
Comcast Corp	0.68%	Cco Holdings Llc	0.33%
Philip Morris International Inc.	0.62%	Charter Communications, Inc. /MO/	0.33%
International Business Machines Corp	0.62%	T-Mobile US, Inc.	0.33%



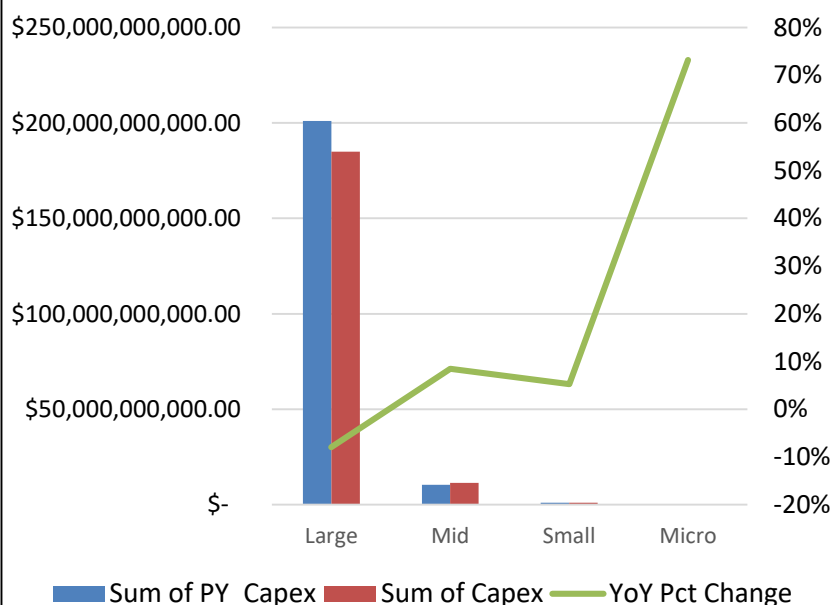
CALCBENCH

Next Generation Financial Data Tools

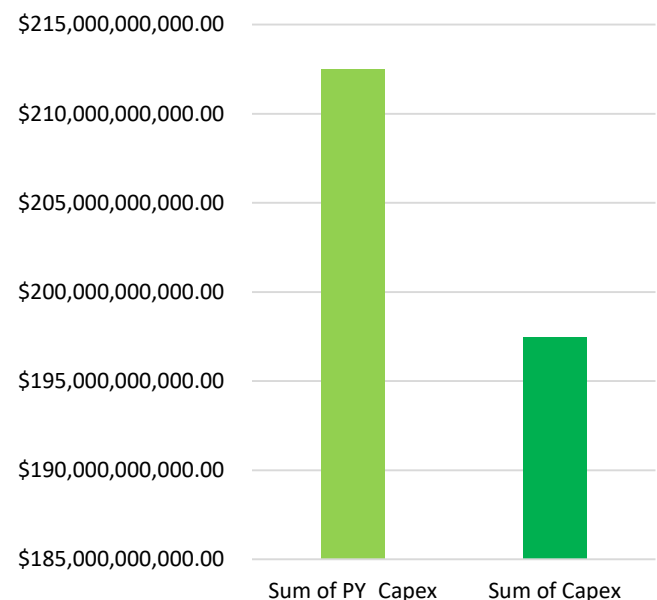
Capital Expenditures

In Q2 2017 CapEx shrunk by 7.1% from Q2 2016. While the large firms dominate the space all other categories show increases in CapEx.

Capex Levels and % Change by Size



Grand Total

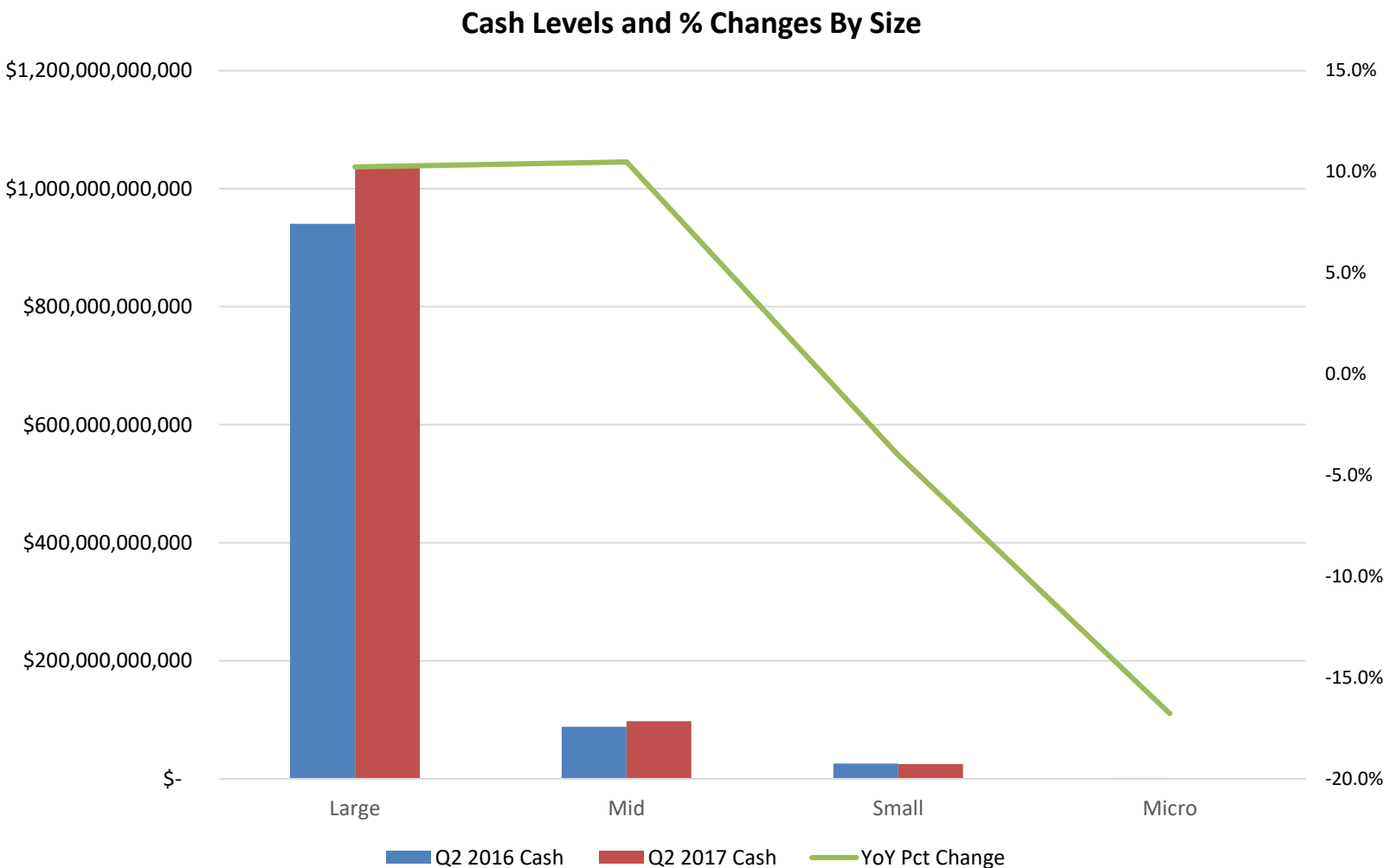


	2016 Q2 Capex	2017 Q2 Capex
Large	\$ 200,986,482,699	\$ 184,963,715,970
Mid	\$ 10,480,854,458	\$ 11,370,275,942
Small	\$ 1,015,246,904	\$ 1,068,352,441
Micro	\$ 23,731,880	\$ 41,096,980
Grand Total	\$ 212,506,315,941	\$ 197,443,441,333



Change in Cash

Average cash on the balance sheet is up by 10% YoY. Large and Midsize firms have increased cash YoY while Small and Micro firms have spent cash over the same period.

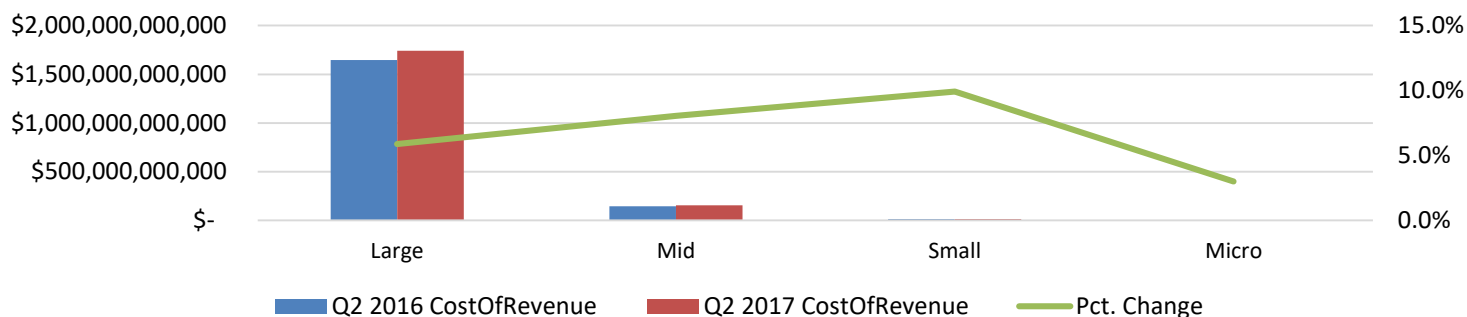




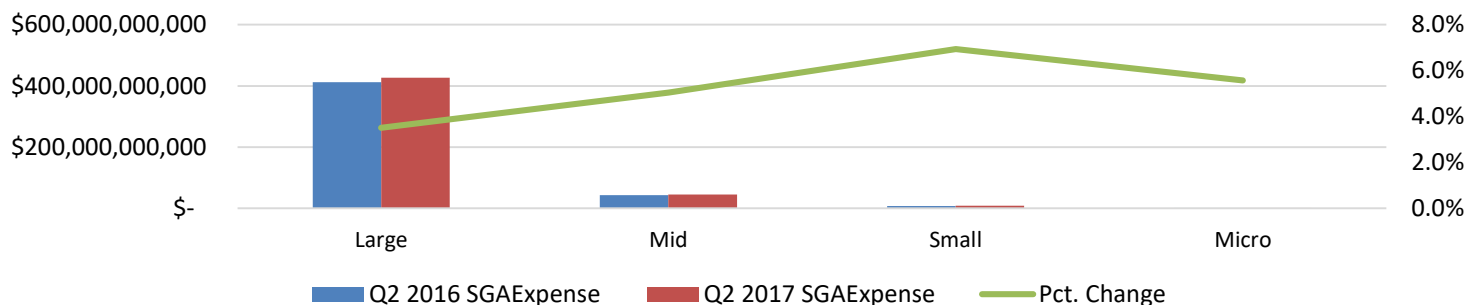
Expenses

Overall, Operating Expenses grew 3.7% YoY and SG&A also went up by 3.7% in that same period, while Cost of Revenue went up 6.1%.

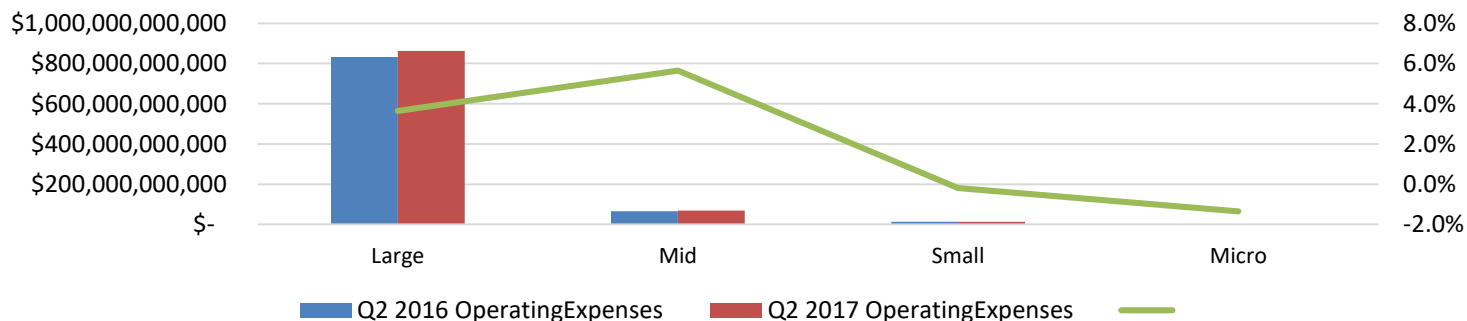
Cost Of Revenue Year over Year By Firm Size



SG&A Year over Year By Firm Size



Op. Expenses Year over Year By Firm Size





CALCBENCH

Next Generation Financial Data Tools

Try Calcbench Today!

ABOUT THIS REPORT: This report was created using data analyzed via Calcbench's Premium Suite, an online interactive platform that helps finance leaders access and analyze financial data thoroughly and efficiently.

Our accessible and intuitive platform can aid in better understanding competitor financials, identifying potential risk areas, analyzing trends across industry sectors, or conducting more effective due diligence.

Sign up for a 2 week free trial at www.calcbench.com/trial

or contact us at us@calcbench.com or via www.calcbench.com

Calcbench Premium Suite

Welcome to our Benchmarking & Analysis Tool

2 Interactive Help Export To Spreadsheet User Guide

First Step: Choose a dataset:

By Sector: **Foods** | My Saved Peer Groups (create) | Single Company:

Annual: Calendar Quarters: TTM: 2012

Add Columns:

Data Points: Ratios: XBRL Tag Search:

Looking at **Foods - Well Known** (save changes) add/del filter

Show 100 entries

Company	Revenue	Operating Income	Operating Cash Flow
Arto's, Inc. (ARTO)	\$169,977,000	\$19,950,000	\$8,723,000
B&G Foods, Inc. (BGFI)	\$633,812,000	\$149,005,000	\$100,528,000
BIG HEART PET BRANDS (BIGH01259045)	\$3,819,460,000	\$384,500,000	\$394,308,000
BOSTON BEER CO INC (BOBE)	\$580,222,000	\$97,514,000	\$7,175,000,000
Bruegger's Bake Shop (BROS)	\$7,175,000,000	\$1,442,894,000	\$41,442,894,000
CHAMPBELL SOUP CO (CSO)	\$44,017,400,000	\$3,171,400,000	\$169,287,000
COCA-COLA CO (KO)	\$3,171,400,000	\$711,000,000	\$5,995,000,000
CONSTELLATION BRANDS, INC. (CBN)	\$169,287,000	\$711,000,000	\$5,995,000,000
CRAFT BREW ALLIANCE, INC. (CBAI)	\$711,000,000	\$5,995,000,000	\$14,327,000,000
Dixie Foods International, Inc. (DIFI)	\$14,327,000,000	\$1,442,894,000	\$41,442,894,000
Dr Pepper/Seven Up, Inc. (DPS)	\$41,442,894,000	\$3,171,400,000	\$169,287,000

Assets

Current assets

Cash and cash equivalents

Marketable securities

Total cash, cash equivalents, and marketable securities (including securities loaned of \$1,140 and \$3,099)

Accounts receivable, net of allowance of \$80 and \$601

Inventories

Non-current assets

Property and equipment, net

Deferred income taxes, net

Goodwill

Intangible assets, net

Other assets

Total current assets

Current liabilities

Accounts payable

Accrued compensation and benefits

Accrued expenses and other current liabilities

Accrued revenue (other)

Securities lending payable

Deferred revenue

Income taxes payable, net

Total current liabilities

CALCBENCH PREMIUM SUITE