



Data Processing & Computer Programming **Total Revenue** *up* 223%. **Average Revenue** up 272%. **Total Revenue** *up* 24% YoY.¹



Percent of Total Revenue from Top 5 Firms (2017)

1. Percent changes are calculated cumulatively over seven years (2011-2017) and also over the most recent one year period respectively. YoY represents Year-over-Year % changes.

Note that the metric averages are for firms that have a reported value.





Data Processing & Computer Programming Total Net Income up by 144%. Average Net Income up 190%. Total Net Income down by 5% YoY.¹





Data Processing & Computer Programming Total SG&A Expenses up by 212%. Average SG&A Expense up by 272%. Total SG&A Expenses up 16% YoY. ¹



1. Percent changes are calculated cumulatively over seven years (2011-2017) and also over the most recent one year period respectively. YoY represents Year-over-Year % changes.

Note that the metric averages are for firms that have a reported value.





Data Processing & Computer Programming Total Cash up by 102%. Average Cash up 136%. Total Cash down 1% YoY.¹







Data Processing & Computer Programming Total Assets up by 281%. Average Assets up 290%. Total Assets up 21% YoY. ¹

Data Processing & Computer Programming Total Liabilities *up* by 295%. Average Liabilities *up* 295%. Total Liabilities *up* 39% YoY. ¹

1. Percent changes are calculated cumulatively over seven years (2011-2017) and also over the most recent one year period respectively. YoY represents Year-over-Year % changes.

**Note that the metric averages are for firms that have a reported value. **





Data Processing & Computer Programming Total CapEx up by 334%. Average CapEx up 367%. Total CapEx up 34% YoY.¹



Total R&D Expenses (\$ Billion)

Data Processing & Computer Programming Total R&D Expenses up by 379%. Average R&D Expenses up 311%. Total R&D Expenses up 28% YoY.¹

Data Processing & Computer Programming Total Payments Of Dividends *up* by 12%. Average Payments of Dividends *up* 79%. Total Payments of Dividends *up* 45% YoY.¹

Note: 2015 is an outlier due to a one-time dividend payout from Match Corp. to IAC totaling \$1,022,500,000.



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Days Sales Outstanding (DSO) is the average number of days it takes a company to collect payments after a sale. This measure can give a clearer picture of potential red flags regarding customer credit quality. In this graph below, we have several firms' DSO numbers for **2017** and the median for the group of firms.



Days Sales Outstanding (DSO)

Notes:

- Extreme values winsorized at 95th percentile (shown in the adjusted DSO)
- In prior years we included all firms with a Computer & Data SIC code, but this year though we still have the data available we chose to cut off all companies with revenue less than \$10,000,000 or if no Accounts Receivable were reported
- Median DSO is approximately 48 days



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